

Message Text

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PAGE 01 STATE 130126
ORIGIN AF-10

INFO OCT-01 ISO-00 DODE-00 COME-00 PM-04 EB-07 /022 R

DRAFTED BY AF/W-RJKOTT:DFP
APPROVED BY AF/W- TWMSMITH
DOD/ISA- WMOORE (INFO)
AF/I- FWIRKUS (INFO)
USDOC/SIPS- SLEON (INFO)
PM/SAS- DHESTER (INFO)

-----070206Z 089894 /64

R 062202Z JUN 77
FM SECSTATE WASHDC
TO AMEMBASSY LAGOS

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E.O. 11652: N/A

TAGS: BEXP, EWWT, MMOL, NI

SUBJECT: OPERATIONAL SYSTEMS INCORPORATED

REF: STATE 1523

1. AF/W OFFICERS MET MAY 31 WITH JOSEPH COLLINS AND WALTER KOLON, PRESIDENT AND DIRECTOR OF PROGRAM DEVELOPMENT RESPECTIVELY FOR OPERATIONAL SYSTEMS INCORPORATED (OSI) (SEE REFTEL). COLLINS SAID OSI AGENT IN NIGERIA IS FRED ODI NWOKOBIA OF BAYSHORE INTERNATIONAL LTD., LOCATED AT IKEJA. LATTER SENT RECENT MESSAGE TO OSI SAYING TIME IS RIPE TO PURSUE POSSIBLE SALE OF SECURITY PACKAGE TO NPA FOR ANTI-SMUGGLING AND HARBOR SECURITY DEVICES. COLLINS HAD ALSO RECEIVED COMMERCIAL CABLE FROM EMBOFF HERNDON REQUESTING FIRM FORWARD BROCHURES IN POUCH.

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2. ACCORDING TO COLLINS, OSI WOULD BE MAKING SALES PRESENTATION TO BOTH DIRECTOR OF CUSTOMS AND TO NPA AUTHORITIES OUTLINING SPECIFICS OF OSI PROPOSAL AND KINDS OF DATA REQUIRED TO DEVELOP GUIDELINES FOR EVENTUAL PROCUREMENT OF HARBOR SURVEILLANCE AND SECURITY SYSTEMS. FIRM HAS DEVELOPED PROPOSAL FOR DATA BASE STUDY COSTING DOLS 95 THOUSAND FOR 27 DAY VISIT BY THREE PERSON TEAM. STUDY

SHOULD RESULT IN "DESIGN RECOMMENDATION" DOCUMENT FOR FMG NEEDS.

3. COLLINS SPECULATED HE WOULD PROCEED BY SENDING PROPOSAL TO NWOKOBIA FOR PRESENTATION TO FMG OFFICIALS. AF/W OFFICERS ATTEMPTED (SUCCESSFULLY WE THINK) TO DISSUADE COLLINS FROM THIS COURSE AND URGED HE VISIT LAGOS PERSONALLY TO MAKE PRESENTATION. COLLINS SAID HE WOULD SERIOUSLY CONSIDER AF/W VIEWS AND WOULD GET BACK IN TOUCH WITH US. WE OFFERED INFORM EMBASSY OF HIS ARRIVAL SHOULD HE DECIDE ON VISIT TO LAGOS. IN MEANTIME EMBASSY SHOULD BE RECEIVING OSI POUCHED MATERIALS SHORTLY, IN ADDITION TO PROPOSAL BEING POUCHED BY DEPARTMENT. VANCE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SALES, SECURITY, EQUIPMENT, SMUGGLING CONTROL
Control Number: n/a
Copy: SINGLE
Sent Date: 06-Jun-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: RJKOTT:DFF
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Film Number: D770201-1060
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770686/aaaacxjz.tel
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Litigation Codes:
Litigation History:
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Message ID: 102e3984-c288-dd11-92da-001cc4696bcc
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Original Classification: LIMITED OFFICIAL USE
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Review Exemptions: n/a
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Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2258849
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TAGS: BEXP, EWWT, MMOL, NI, OPERATIONAL SYSTEMS INC
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Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/102e3984-c288-dd11-92da-001cc4696bcc
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